



2026

Christmas Tree Stands

Product catalog
www.kamai.eu





Table of Contents:

Supplier Information	3
2024 Offer	4 - 6
Marketing Support	7 - 8
Product Presentation	9 - 11
Contact	12



Get to know us better

For over two decades, we have specialized in distributing products for home, garden, camping, and sports. Our offer includes seasonal items for Christmas, Easter, and holidays. Thanks to modern technologies and proven processes, we provide attractive margins, fast delivery, and flexible cooperation terms.

We offer our own brands, which have been well-known to customers in Poland for many years, such as Christmas tree stands, garden tapes, camping coolers, and torch oils. We are also distributors of many well-known brands, such as CADAC, BO-CAMP, Thetford, and DOMETIC.

For more information, visit:

www.kamai.pl – company information

www.kamai.eu – online wholesale store

Our brands

More information: www.kamai.eu/nasze-marki





Kamai® Christmas Tree Stand Offer

Logistics Minimum

We do not have a logistics minimum, so you can order any quantity. Free transport is available for orders over 2500 PLN net within Poland. For deliveries outside of Poland, shipping is determined individually based on the quantity of goods and the total order value.

Model Mix

We ship any models in any quantities, without the need to buy a full carton.

After-sales service (complaints)

Available after-sales service within the 5-year warranty provided.

Sales characteristics of individual models

Start 2.0 and 2.5 (trees from 2.0m to 2.5m) – typical for apartments (mainly apartment owners).

Start 2.5 and 3.0 (trees from 2.5m to 3.0m) – private homes, restaurants, hotels, offices, and public buildings.

Terms of Business

To discuss cooperation, please contact:

Anita Głowa

Email: anita.glowa@kamai.pl

Phone: +48 508 286 711

Kamai Christmas Tree Stands – Reliable Quality for 25 Years

The clamping mechanism of Kamai Christmas tree stands is based on a one-cable system, allowing vertical mounting of trees with irregularly shaped and varying trunk thicknesses.

The cable is made from steel wires with a special hemp core, which makes it both flexible and resilient. Inside the stand, there is a steel mechanism that, using a foot lever and the one-cable system, clamps the hooks around the tree trunk.

The foot lever is equipped with a safety lock to prevent accidental opening, significantly increasing user safety, especially when small children are playing nearby.

Once the tree is placed in the stand, it can be watered easily, with a special indicator showing the water level. The stand is weighted to ensure the tree remains stable. To remove the tree, simply release the safety lock and pull the foot lever upwards.

Special offer for distribution partners
Kamai® Christmas tree stands models for the 2024/2025 season

START 2.0 Green



Weight: 4 kg
Diameter: 32.5 cm
Water Container Capacity: 2 L
Tree Height: 2 m
Trunk Diameter: 3-11 cm
Material: PP
Clamps: ABS

START 2.5 Green



Weight: 4.2 kg
Diameter: 34 cm
Water Container Capacity: 2.5 L
Tree Height: 2.5 m
Trunk Diameter: 3-12 cm
Material: PP
Clamps: ABS

START 3.0 Green



Weight: 5 kg
Diameter: 37 cm
Water Container Capacity: 3.0 L
Tree Height: 3.0 m
Trunk Diameter: 3-13 cm
Material: PP
Clamps: ABS

START 2.0 Anthracite



Weight: 4 kg
Diameter: 32.5 cm
Water Container Capacity: 2 L
Tree Height: 2 m
Trunk Diameter: 3-11 cm
Material: PP
Clamps: ABS

START 2.5 Anthracite



Weight: 4.2 kg
Diameter: 34 cm
Water Container Capacity: 2.5 L
Tree Height: 2.5 m
Trunk Diameter: 3-12 cm
Material: PP
Clamps: ABS

START 3.0 Anthracite



Weight: 5 kg
Diameter: 37 cm
Water Container Capacity: 3.0 L
Tree Height: 3.0 m
Trunk Diameter: 3-13 cm
Material: PP
Clamps: ABS

Special offer for distribution partners
Kamai® Christmas tree stands models for the 2024/2025 season

SELECT 3.5 Green



Weight: 4 kg
Diameter: 32.5 cm
Water Container Capacity: 2 L
Tree Height: 3,5 m
Trunk Diameter: 3-11 cm
Material: PP
Clamps: ABS

SELECT 4.5 Green



Weight: 4.2 kg
Diameter: 34 cm
Water Container Capacity: 2.5 L
Tree Height: 4,5 m
Trunk Diameter: 3-12 cm
Material: PP
Clamps: ABS

PROMOTIONAL OFFER FOR DISTRIBUTION PARTNERS
SALE OF 2022/2023 MODELS

START 1 ANTHRACITE



Weight: 4 kg
Diameter: 32.5 cm
Water Container Capacity: 2 L
Tree Height: 2 m
Trunk Diameter: 3-11 cm
Material: PP
Clamp Hooks: ABS

START 1 PRO NATURE



Weight: 4 kg
Diameter: 32.5 cm
Water Container Capacity: 2 L
Tree Height: 2 m
Trunk Diameter: 3-11 cm
Material: PP
Clamp Hooks: ABS

Marketing support - stand testing stake

What are the conditions to receive the testing stake?

For orders over 900 EURO net, a testing stake will be included with the order at the buyer's request.

For orders over 1200 EURO net, a testing stake and a Christmas tree stand will be included with the order at the buyer's request.



Marketing support - promotional sign with instructions

What are the conditions to receive the promotional sign?

For orders over 1200 PLN net, a promotional sign will be included with the order at the buyer's request.

If the minimum is not met, the price of the sign is 75 EURO gross. Orders can be placed at any time and in any text and language.



Kamai® Christmas tree stands are a guarantee of quality, ensuring that once purchased, the product will serve you well for many holidays to come.

This is an innovative, patented product designed by a team of Polish and German engineers. You will not find a similarly high-quality competitive solution.

Advantages of our stands

● **Elegant and timeless design**

Over the past 25 years, the design of Kamai® stands has been refined to perfection. There is no need to search for and purchase decorative covers or create arrangements to hide an unattractive stand supporting the Christmas tree. The quality of the casing ensures resistance to weather conditions and color vibrancy for many years.



● **High quality of execution**

With 25 years of experience in the production and sale of Christmas tree stands, we are able to deliver a product of the highest quality. The stand's casing is made of special plastic that has high resistance to mechanical damage. The availability of this model in all European Union countries demonstrates the high regard for our brand's Christmas tree stands.



● **Steel components of the clamping mechanism**

Currently, most mechanical components are made of plastic. Even in household appliances from the most popular brands, such as mixers or blenders, the gears are plastic. In this regard, our brand's Christmas tree stands stand out. The cable, springs, gears, and safety lock are made from steel components. You do not have to worry about numerous customer complaints that something will break during clamping or that the stand will not function properly after two years. It is precisely because of the high quality of these parts that we offer a five-year warranty on our stands.





● Easy trunk mounting

In the center of the stand, there is a steel spike that reinforces the stability of the tree when the hooks are tightened. It also helps to position the tree vertically when the hooks are open. By inserting the trunk into the spike, you can adjust the tree upright with one hand, while someone standing nearby can advise whether it is straight. Then, just press the foot lever a few times to tighten the hooks and secure the tree in the desired position.



● One-line system

The one-line system is an innovative, patented solution developed by Polish and German engineers. It provides a very strong grip of the hooks on the trunk, ensuring that your Christmas tree will stand stably.



● Safety lock against uncontrolled opening

Our stands feature an innovative, patented system that prevents the uncontrolled opening of the hooks that clamp the trunk. The lever has an illustration depicting an arrow on a green background and a lock on a red background. When the slider is parallel to the green area, the clamps are unlocked; if it is near the red area, the clamps are locked.



● Spacious water reservoir

Kamai® stands have a spacious water reservoir. Depending on the model, it can hold from 2 to nearly 7 liters. Most stands available on the market do not have a reservoir, which causes your tree to dry out quickly, losing its vibrant green color, shedding needles, and losing the typical scent of a Christmas tree. On the other hand, stands with small reservoirs (below 2L) are impractical and require constant watering.



● Float indicator for water reservoir level

This solution is closely related to the built-in spacious water reservoir in Kamai® stands. The float informs you of the water level in the reservoir, helping you monitor whether the tree has enough water. Additionally, while filling, it indicates whether the maximum fill level has been reached and warns against uncontrolled water spillage from the reservoir.

● Warranty and safety

Kamai® Christmas tree stands have been designed by a team of Polish and German engineers who placed great emphasis on the quality of the mechanisms and the selection of materials during the production process.



● Certified and highest quality workmanship

The stands have international quality certifications, including the TÜV safety and quality certificate from TÜV Thüringen, dated 9/2019. The stands have also been tested for harmful substances by TÜV Thüringen.



What makes Kamai stands unique?



Kamai® Christmas tree stands guarantee quality, ensuring that once purchased, the product will serve well for many holidays to come.

This is an innovative, patented product designed by a team of Polish and German engineers. You won't find a competing solution that matches its quality.



5lat
gwarancji

Each unit additionally includes:

- a steel clamping mechanism
- a water level indicator (float or LED)



Different color variations



Christmas green



Anthracite



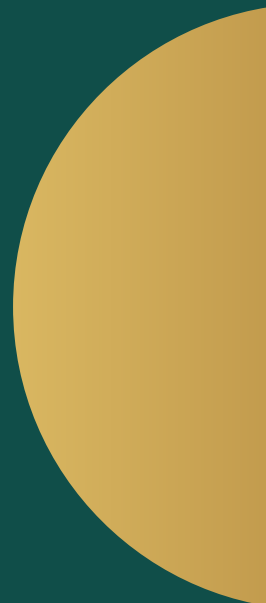
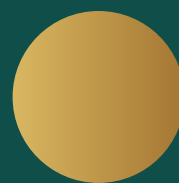
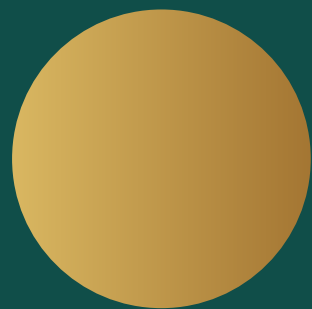
Pro nature



kamai.

Family Business

Kamai.pl Sp. z o.o.
Wola Batorska 1018
32-007 Zabierzów Bocheński
www.kamai.pl
email: biuro@kamai.pl
phone: 12 635 10 82
mobile: 536 012 601



Product catalog
www.kamai.eu

